



NEW ZEALAND GOVERNMENT: **TAKING OUR TOP EXPERTISE TO THE NEXT LEVEL**

NEW ZEALAND GOVERNMENT MULTI-AGENCY PROGRAM
Cycle 16 and Cycle 17

THE EXPERTSHIP
INSTITUTE

MASTERING EXPERTSHIP

FROM TRUSTED DEEP KNOWLEDGE SPECIALIST ...

(reactive, tactical, transactional, solo, go-to short term problem solver, fighting fires, repetitive work, overloaded)

... TO RENOWNED TRUSTED STRATEGIC ADVISOR.

(proactive, strategic, win-win relationship building, collaborating, long term problem solver, anticipating fires, innovative work, priority driven)

... DELIVERING 2X ORGANISATIONAL VALUE

(building capability, sharing knowledge, positive influencer, delivering ways to work smarter, deliver more to the community)

WHAT WILL TOP EXPERTS IN POLICY, IT, DATA, SCIENCE, FINANCE, & AND LEGAL GET OUT OF THIS PROGRAM?

In the words of past participants ...

I felt the program equipped me to transition from a trusted technical expert to roles as key strategic advisor.

The program was an intense study of how to round out your skills as a technical expert so that you can have more impact and influence in the organisation.

The program helps you develop ways of bringing your expertise to your organisation for your mutual benefit.

Free from junk pseudoscience, the course is pragmatic and practical. It doesn't teach you what to do, it teaches you how to think, and how to engage, and how to understand and positively influence more broadly.

The program helps experts consolidate what they already know, where they fit in the organisation, and provides tools to expand their horizon wider within the organisation, building better working relationships

Develop the tools you need as an expert to build influence and communicate persuasively and with confidence.

The program helped me redefine what is best for me - aligning with my purpose, maximising my impact!

Grand chance to see for yourself that you're not alone in feeling under-appreciated, and a safe environment to explore what you can do for yourself to change that situation.

THE DATES

NZ GOVERNMENT MULTI-AGENCY PROGRAMS

Program	Location for FTF Workshops	Overall Timing	Nominations deadline	Workshop 1 dates	Workshop 2 dates
Cycle 16	Wellington	Oct – Mar 2026	September 7, 2026	11/12 Nov	18/19/20 Nov
Cycle 17	Auckland	Oct – Mar 2026	September 7, 2026	4/5 Nov	10/11/12 Nov

NEW ZEALAND GOVERNMENT AGENCIES WHO HAVE PARTICIPATED

- Reserve Bank of New Zealand / Te Pūtea Matua
- The Treasury / Te Tai Ōhanga
- Stats NZ / Tatauranga Aotearoa
- Ministry for the Environment / Manatū Mō Te Taiao
- Ministry for Primary Industries / Manatū Ahu Matua
- Ministry of Social development / Te Manatū Whakahiato Ora
- NZ Defence Force / Te Ope Katuā O Aotearoa
- Maritime New Zealand / Nō te rere moana Aotearoa
- Department of the Prime Minister and Cabinet / Te Tari O Te Pirimia Me Te Komiti Matua
- Inland revenue / Te Tari Taake
- Accident Compensation Commission / Te Kaporeihana Āwhina Hunga Whara
- Commerce Commission / Te Komihana Tauhokohoko
- Aroturuki Tamariki / Independent Children's Monitor
- Environmental Protection Authority of NZ / Te Mana Rauhi Taiao

THE EXPERTSHIP
INSTITUTE

TE KĀWANATANGA O AOTEAROA NEW ZEALAND GOVERNMENT

NOMINATIONS NOW OPEN

For further information please
contact:

info@theexpertshipinstitute.org

ABOUT THIS PROGRAM

- This program is government employees only
- 16th program run in New Zealand
- Overall, 16 NZ government agencies have participated - participant feedback is excellent
- Targets high-value individual experts from policy, law, tech, science, and all other specialisms.

A GLOBALLY RECOGNISED PROGRAM THAT TAKES SMART AND EXPERIENCED TECHNICAL EXPERTS TO THE NEXT LEVEL AND BEYOND

CORE ELEMENTS

Duration: 21 weeks from start to graduation.

Total Time investment: 40 hours.

Course design: Includes workshops, individual coaching, and a feedback process, along with manager triangulation sessions. A learning portal, and support publications are also provided. Five self-paced exercises are non-mandatory.

Options: The program can be experienced as a virtual program or face-to-face.

3,200

GRADUATES WORLDWIDE

320

GRADUATES IN NEW ZEALAND

BENEFITS

Participants build mastery through the development of enterprise skills which, when combined with their pre-existing technical skills, allows them to offer higher value and operate at a more strategic level.

Run as a collaborative, experiential learning process led by master facilitators (not trainers armed with days of PowerPoint slides), typical cohorts have many years working experience. We leverage this experience to deduce best-and next-practice.

A CURRICULUM BUILT BY EXPERTS FOR EXPERTS

Technical experts operate in complex, multi-team/project environments, with complicated reporting lines, and responsibilities that range from strategic to mundane. This course is designed specifically to help top SMEs navigate this complexity and create real and extra value for their organisation.



STAKEHOLDER
ENGAGEMENT



THE ART OF
INFLUENCING



EXPERT DECISION
MAKING



PERSONAL
BRAND



COLLABORATION



CONSULTING
SKILLS



MOTIVATING
STAKEHOLDERS



EXPERT AS
INNOVATOR



PRIORITIZATION
FOR EXPERTS



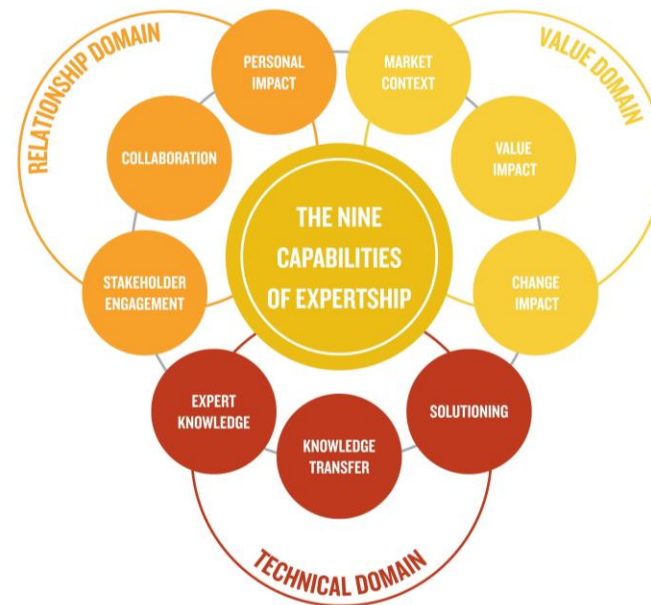
KNOWLEDGE
STRATEGY



BUSINESS
ACUMEN



EXPERT
AS COACH



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"The best course I have had the privilege to attend in the past 12 years."

WARRICK, Senior analyst, Public Service, NZ



"The Mastering Expertship program has given me new horizons to explore in my professional development and some great insights into how to go about delivering value to my organisation."

DEBORAH, Senior Analyst, Public Service, NZ

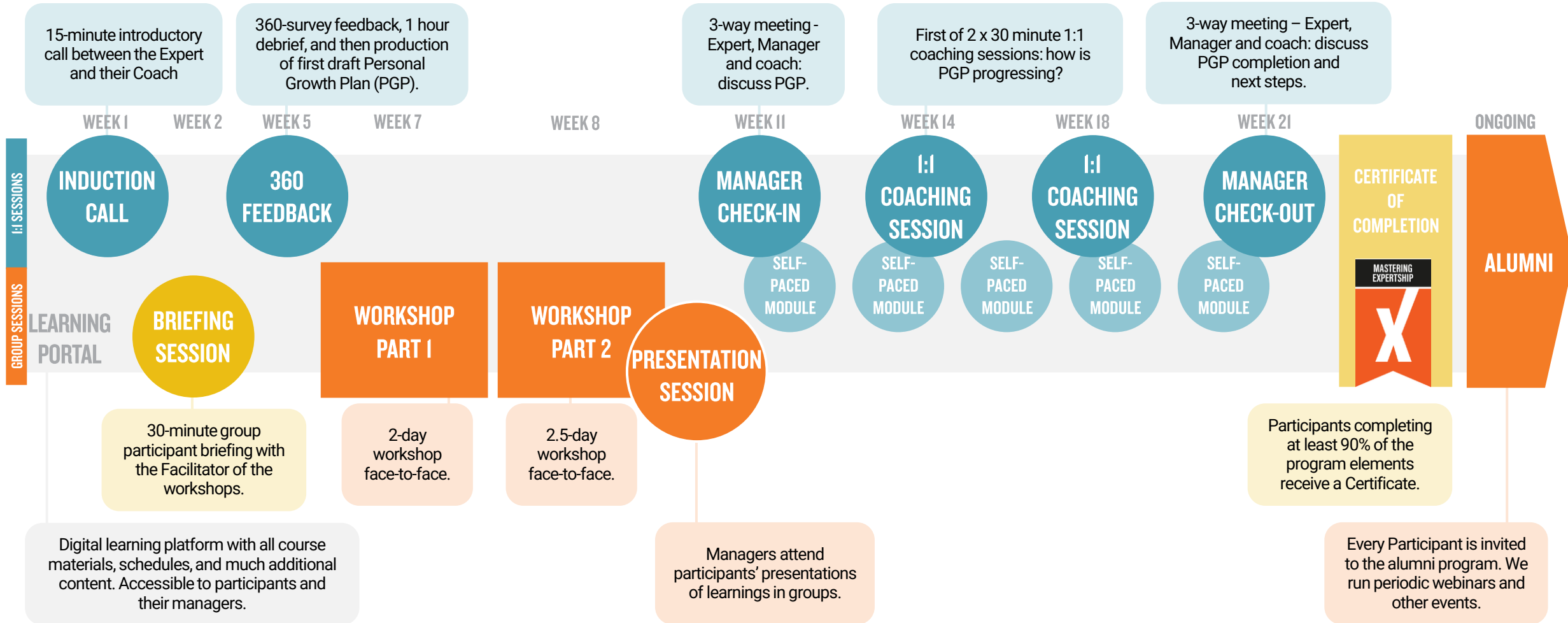


"The Mastering Expertship program brings awareness that being an exceptional expert goes beyond our technical capabilities, and it is the qualitative elements such as personal brand, relationship management, and influencing skills that enable you to go to the next level."

JAZMEN, Industry Insights Manager, Public Service, NZ

PROGRAM EVENT MAP TYPE B: HYBRID PROGRAM

Note: Workshops for Cycle 16 will be held in Wellington, workshops for Cycle 17 will be held in Auckland.



TARGET AUDIENCE

This program is aimed at high-value individual contributors (not people leaders) who make a significant technical contribution to their organisation – but want to contribute even more.

Our participants are from a wide variety of technical domains – IT, risk, legal, policy, medicine, finance, marketing, engineering, science, logistics, project management etc..

Typically, they are very experienced experts, who are wondering what is next for them. What's next is far more impact and influence, armed with the skills that this course builds, on top of their already excellent technical capability.

It is a mini-MBA designed for technical specialists.

www.expertship.com
info@theexpertshipinstitute.org

HOW DO YOU SELECT THE RIGHT PARTICIPANT FOR THIS PROGRAM?

TYPICAL PROFILE OF AN IDEAL PARTICIPANT:

Longevity: Between 10 and 15 years as a practicing SME.

Capability: Consider by peers to be at the very technically capable.

Ambition: Wanting to add more value at a higher level.

Desired changes: Wants to have more influence and have more impact.

Constraints: Very busy technical workload and held back by many requests for help from less capable colleagues. Under-invested in building enterprise skills.

YOUR SUBJECT MATTER EXPERT TODAY	BUT	KEY ENTERPRISE SKILLS THAT NEED TO BE ACQUIRED	YOUR SUBJECT MATTER EXPERT POST PROGRAM
Technically very proficient. Highly regarded for their competence and track record of delivery in their area of specialism.	But ... wants to have more influence and impact and struggles to connect effectively (and be heard by) non-technical stakeholders.	Increased influencing skills, emotional intelligence, and the ability to connect their ideas for technical advancement with organisation strategy.	An expert who can influence both their technical and senior non-technical colleagues effectively.
Clearly has the ability to add much more value.	But ... is bogged down by lower value or ad hoc work and struggles to find the clear air to add new value to the organisation.	Prioritization skills and clear understanding of what is important. Elevated collaboration skills.	Spends a majority of time on high value tasks, ensuring their work has the most value for the organisation. Able to manage competing priorities effectively.
Has the ability to make a strategic contribution in their specialism.	But ... has quite an internal and departmental focus, missing the external focus that strategic contributions require.	Developing a broader, more strategic view of where the organisation sits, and its opportunities to add more value to customers.	Ability to spot opportunities to increase the effectiveness of the whole organisation, not just tactical improvements in their area.
Has great ideas.	But ... struggles to articulate the organisational value in such a way that senior non-technical leaders find them compelling and actionable.	Elevated story telling skills. Political savvy to engage the right stakeholders around the right issues. Ability to connect ideas to much desired strategic outcomes.	Knows how to make the organisational benefits of the great ideas visible and compelling for a wide range of non-technical stakeholders.
Has the opportunity to build the capability of less experienced colleagues.	But ... lacks the time, skills, and sometimes the inclination to do so. Consequently, lower value tasks don't get delegated.	Coaching and mentoring skills. Ability to engage others in interactive, engaging and highly effective training.	Honoured by the team for sharing information, expertise and experiences effectively, building the whole team to a higher performance.